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## Financial Results and Reconciliations

($ in millions, except per share amounts; rounding differences may occur)

### Revenues

<table>
<thead>
<tr>
<th></th>
<th>FYE 2019</th>
<th>Q1 2019</th>
<th>Q2 2019</th>
<th>Q3 2019</th>
<th>Q4 2019</th>
<th>FYE 2019</th>
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<tbody>
<tr>
<td>ANGI Homeservices</td>
<td>$1,132.2</td>
<td>$303.4</td>
<td>$343.9</td>
<td>$357.4</td>
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<td>$1,326.2</td>
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<tr>
<td>Vimeo</td>
<td>159.6</td>
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<td>(0.1)</td>
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</table>

**Total revenue:** $2,533.0

### Operating income (loss)

<table>
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<tr>
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<th>FYE 2019</th>
<th>Q1 2019</th>
<th>Q2 2019</th>
<th>Q3 2019</th>
<th>Q4 2019</th>
<th>FYE 2019</th>
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<tr>
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<td>(47.7)</td>
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**Total operating income (loss):** $35.8

### Stock-based compensation expenses

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<th>Q3 2019</th>
<th>Q4 2019</th>
<th>FYE 2019</th>
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<td>ANGI Homeservices</td>
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<tr>
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<tr>
<td>Emerging &amp; Other</td>
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<td>(0.9)</td>
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<tr>
<td>Corporate (c)</td>
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**Total stock-based compensation expense:** $148.8

### Depreciation

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**Total depreciation:** $182.8

### Amortization of intangibles

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<th>Q3 2019</th>
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<tr>
<td>Vimeo</td>
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<td>(3.1)</td>
<td>(9.7)</td>
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<tr>
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<td>(3.9)</td>
<td>(1.1)</td>
<td>(3.1)</td>
<td>(1.5)</td>
<td>(9.6)</td>
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<tr>
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<td>(2.3)</td>
<td>(2.1)</td>
<td>(2.1)</td>
<td>(9.1)</td>
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<tr>
<td>Emerging &amp; Other</td>
<td>(8.7)</td>
<td>(1.5)</td>
<td>(1.6)</td>
<td>16.1</td>
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<td>19.7</td>
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<tr>
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<td>(19.7)</td>
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**Total amortization of intangibles:** $107.7

### Acquisition-related contingent consideration fair value adjustments

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<th>Q2 2019</th>
<th>Q3 2019</th>
<th>Q4 2019</th>
<th>FYE 2019</th>
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<tbody>
<tr>
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<td>Vimeo</td>
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<tr>
<td>Emerging &amp; Other</td>
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**Total acquisition-related contingent consideration fair value adjustments:** -

### Goodwill impairment

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<th>Q2 2019</th>
<th>Q3 2019</th>
<th>Q4 2019</th>
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</thead>
<tbody>
<tr>
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<td>-</td>
</tr>
<tr>
<td>Vimeo</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Dotdash</td>
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<tr>
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<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Emerging &amp; Other</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Corporate (c)</td>
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**Total goodwill impairment:** -

See notes on page 3
### 2018 Operating Income

<table>
<thead>
<tr>
<th></th>
<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
<th>Q4</th>
<th>FYE 12/31</th>
</tr>
</thead>
<tbody>
<tr>
<td>ANGI Homeservices (a)(b)</td>
<td>$ 247.5</td>
<td>$ 372.0</td>
<td>$ 514.0</td>
<td>$ 58.9</td>
<td>$ 54.8</td>
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<tr>
<td>Vimeo</td>
<td>(28.0)</td>
<td>(16.2)</td>
<td>(9.5)</td>
<td>(8.0)</td>
<td>(8.1)</td>
</tr>
<tr>
<td>Dotdash</td>
<td>21.4</td>
<td>7.1</td>
<td>8.4</td>
<td>7.0</td>
<td>17.1</td>
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<tr>
<td>Emerging &amp; Other</td>
<td>(14.9)</td>
<td>(13.0)</td>
<td>(8.4)</td>
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<td>(1.7)</td>
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<tr>
<td>Corporate (c)</td>
<td>(74.0)</td>
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<td>(18.6)</td>
<td>(21.9)</td>
<td>(27.9)</td>
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<tr>
<td>Total</td>
<td>$ 334.6</td>
<td>$ 358.5</td>
<td>$ 556.6</td>
<td>$ 59.9</td>
<td>$ 56.5</td>
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</table>

**Net earnings (loss) attributable to IAC shareholders**

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<thead>
<tr>
<th></th>
<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
<th>Q4</th>
<th>FYE 12/31</th>
</tr>
</thead>
<tbody>
<tr>
<td>Add-back</td>
<td>$ 246.8</td>
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<td>Net earnings (loss) attributable to noncontrolling interests</td>
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<td>(1.4)</td>
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<td>Income tax provision (benefit)</td>
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<td>(29.2)</td>
<td>(5.0)</td>
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<tr>
<td>Other (income) expense, net</td>
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<td>5.4</td>
<td>(34.0)</td>
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<td>(17.2)</td>
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<td>3.2</td>
<td>2.9</td>
<td>2.5</td>
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<td>Operating income (loss)</td>
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<td>(34.2)</td>
<td>(45.8)</td>
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<td>35.6</td>
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<td>39.5</td>
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<tr>
<td>Depreciation</td>
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<td>16.9</td>
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<tr>
<td>Amortization of intangibles</td>
<td>107.1</td>
<td>22.3</td>
<td>19.2</td>
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<td>19.8</td>
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<td>Adjusted EBITDA</td>
<td>$ 354.8</td>
<td>$ 358.5</td>
<td>$ 556.6</td>
<td>$ 59.9</td>
<td>$ 56.5</td>
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**Impact from public subsidiaries' dilutive securities**

<table>
<thead>
<tr>
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<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
<th>Q4</th>
<th>FYE 12/31</th>
</tr>
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<tbody>
<tr>
<td>GAAP-diluted weighted average shares outstanding (c)</td>
<td>$ 85.1</td>
<td>$ 85.1</td>
<td>$ 85.1</td>
<td>$ 85.1</td>
<td>$ 85.1</td>
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<td>GAAP-diluted earnings (loss) per share</td>
<td>$ 2.90</td>
<td>($ 0.17)</td>
<td>$ 0.16</td>
<td>$ 0.19</td>
<td>$ 0.08</td>
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(a) FY 2018 operating income of $63.9 million at ANGI Homeservices includes $70.6 million in stock-based compensation expense related primarily to: (i) a modification charge related to previously issued and unvested HomeAdvisor equity awards and the expense related to the conversion of previously issued and unvested Angi’s List equity awards, both in connection with the combination of HomeAdvisor and Angi’s List on September 29, 2017 (the “Combination”); and (ii) expense related to the acceleration of converted ANGI Homeservices equity awards held by Angi’s List employees upon the termination of their employment in connection with the Combination, as well as $9.0 million in costs related to the Combination (including $5.4 million of deferred revenue write-offs).

(b) FY 2018 operating income of $63.9 million at ANGI Homeservices includes $3.7 million in transaction-related items (including $0.4 million of deferred revenue write-offs) in connection with the acquisition of Handy on October 19, 2018. FY 2018 was further impacted by $1.9 million in stock-based compensation expense.

(c) Q1 2020 operating loss of $45.4 million and Adjusted EBITDA loss of $31.4 million at Corporate includes $7.6 million in costs related to the Match Separation. Q2 2020 operating loss of $124.4 million and Adjusted EBITDA loss of $57.2 million at Corporate includes $25.0 million in costs related to the IAC Fellows endowment and $11.2 million in costs related to the Match Separation. Q2 2020 operating loss at Corporate was further impacted by $52.4 million in stock-based compensation expense due to a modification charge related to the Match Separation.

(d) Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization (“Adjusted EBITDA”) is defined as operating income excluding: (1) stock-based compensation expense; (2) depreciation; and (3) acquisition-related items consisting of (i) amortization of intangible assets and impairments of goodwill and intangible assets, if applicable; and (ii) gains and losses recognized on changes in the fair value of contingent consideration arrangements. We believe this measure is useful for analysts and investors as this measure allows a more meaningful comparison between our performance and that of our competitors. The above items are excluded from our Adjusted EBITDA measure because these items are non-cash in nature. Adjusted EBITDA has certain limitations because it excludes the impact of these expenses.

(e) The Company computed diluted earnings per share for periods prior to the Match Separation using the shares issued on June 30, 2020 in connection with the Match Separation.
## ANGI Homeservices

*(rounding differences may occur)*

### Revenue ($ in millions)

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<th>Q4</th>
<th>2019 FYE 12/31</th>
<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
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<th>2020 FYE 12/31</th>
<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
<th>Q4</th>
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<tr>
<td>Marketplace (a)</td>
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<td>Advertising &amp; Other (b)</td>
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<tr>
<td><strong>Total North America</strong></td>
<td>$ 1,062.2</td>
<td>$ 282.0</td>
<td>$ 324.4</td>
<td>$ 339.1</td>
<td>$ 304.4</td>
<td>$ 1,249.9</td>
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<td>Europe</td>
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<td>17.6</td>
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<tr>
<td><strong>Total ANGI Homeservices Revenue</strong></td>
<td>$ 1,132.2</td>
<td>$ 304.4</td>
<td>$ 343.9</td>
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<td>$ 321.5</td>
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### Other ANGI Homeservices Metrics

<table>
<thead>
<tr>
<th>Metric</th>
<th>2018 FYE 12/31</th>
<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
<th>Q4</th>
<th>2019 FYE 12/31</th>
<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
<th>Q4</th>
<th>2020 FYE 12/31</th>
<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
<th>Q4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marketplace Service Requests (in thousands) (c)</td>
<td>23,488</td>
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<tr>
<td>Marketplace Monetized Transactions (in thousands) (d)</td>
<td>14,068</td>
<td>3,575</td>
<td>4,421</td>
<td>4,367</td>
<td>3,705</td>
<td>16,068</td>
<td>3,590</td>
<td>4,514</td>
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</tr>
<tr>
<td>Marketplace Revenue per Monetized Transaction (e)</td>
<td></td>
<td>$ 62</td>
<td>$ 59</td>
<td>$ 63</td>
<td>$ 64</td>
<td></td>
<td>$ 72</td>
<td>$ 65</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Marketplace Transacting Service Professionals (in thousands) (f)</td>
<td>182</td>
<td>188</td>
<td>190</td>
<td>186</td>
<td>191</td>
<td>193</td>
<td>191</td>
<td>194</td>
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<tr>
<td>Marketplace Revenue per Transacting Service Professional (g)</td>
<td></td>
<td>$ 1,212</td>
<td>$ 1,390</td>
<td>$ 1,440</td>
<td>$ 1,273</td>
<td>$ 1,352</td>
<td>$ 1,509</td>
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</tr>
<tr>
<td>Advertising Service Professionals (in thousands) (h)</td>
<td>36</td>
<td>36</td>
<td>36</td>
<td>37</td>
<td>37</td>
<td>37</td>
<td>37</td>
<td>37</td>
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</tr>
</tbody>
</table>

(a) Reflects the HomeAdvisor, Handy and Find Repair domestic marketplaces, including consumer connection revenue for consumer matches, revenue from jobs sourced through the HomeAdvisor, Handy and Find Repair platforms and membership subscription revenue from service professionals. It excludes revenue from Angie’s List, mHelpDesk and HomeStars. Fixd Repair was moved to Marketplace from Advertising & Other effective January 1, 2020 and prior year amounts have been reclassified to conform to the current year presentation.

(b) Includes Angie's List revenue (revenue from service professionals under contract for advertising and membership subscription fees from consumers) as well as revenue from mHelpDesk and HomeStars.

(c) Fully completed and submitted domestic customer service requests to HomeAdvisor and jobs sourced through the HomeAdvisor, Handy and Find Repair platforms.

(d) Fully completed and submitted domestic customer service requests to HomeAdvisor that were matched to and paid for by a service professional and jobs sourced through the HomeAdvisor, Handy and Find Repair platforms in the period.

(e) Marketplace quarterly revenue divided by Marketplace Monetized Transactions.

(f) The number of HomeAdvisor, Handy and Find Repair domestic service professionals that paid for consumer matches or performed a job sourced through the HomeAdvisor, Handy and Find Repair platforms in the quarter.

(g) Marketplace quarterly revenue divided by Marketplace Transacting service professionals.

(h) The number of Angie’s List service professionals under contract for advertising at the end of the period.
## Vimeo

*(rounding differences may occur)*

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</tr>
</thead>
<tbody>
<tr>
<td><strong>Platform (a)</strong></td>
<td>$146.7</td>
<td>$41.3</td>
<td>$45.7</td>
<td>$52.1</td>
<td>$54.6</td>
<td>$193.7</td>
<td>$57.0</td>
<td>$67.3</td>
<td></td>
<td></td>
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</tr>
<tr>
<td><strong>Hardware (b)</strong></td>
<td>$13.0</td>
<td>2.3</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>2.3</td>
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</tr>
<tr>
<td><strong>Total Vimeo Revenue</strong></td>
<td>$159.6</td>
<td>$43.6</td>
<td>$45.7</td>
<td>$52.1</td>
<td>$54.6</td>
<td>$196.0</td>
<td>$57.0</td>
<td>$67.3</td>
<td></td>
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</tr>
<tr>
<td><strong>Ending Subscribers (in thousands) (c)</strong></td>
<td>952</td>
<td>973</td>
<td>1,204</td>
<td>1,214</td>
<td>1,236</td>
<td>1,236</td>
<td>1,272</td>
<td>1,394</td>
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</tr>
</tbody>
</table>

(a) Platform Revenue primarily includes subscription SaaS and other related revenue from Vimeo subscribers.

(b) Hardware Revenue included sales of live streaming accessories. Vimeo sold the hardware business in Q1 2019.

(c) The number of subscribers to Vimeo's SaaS video tools at the end of the period (including Magisto which was acquired on May 28, 2019).
Dotdash
Revenue ($ in millions)

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2019</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>FYE 12/31</td>
<td>Q1</td>
<td>Q2</td>
</tr>
<tr>
<td>Display Advertising</td>
<td>$103.7</td>
<td>$26.0</td>
<td>$29.0</td>
</tr>
<tr>
<td>Performance Marketing</td>
<td>27.3</td>
<td>8.0</td>
<td>8.7</td>
</tr>
<tr>
<td>Total Dotdash Revenue</td>
<td>$131.0</td>
<td>$34.0</td>
<td>$37.7</td>
</tr>
</tbody>
</table>

(a) Display Advertising consists primarily of revenue generated from display advertisements sold both directly through our sales team and via programmatic exchanges.
(b) Performance Marketing primarily includes affiliate commerce and performance marketing commissions generated when consumers are directed from our properties to third-party service providers.
Affiliate commerce commissions are generated when a consumer completes a transaction. Performance marketing commissions are generated on a cost-per-click or cost-per-new account basis.
IAC
Search

(rouding differences may occur)

<table>
<thead>
<tr>
<th>Revenue ($ in millions)</th>
<th>2018</th>
<th>2019</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>FYE 12/31</td>
<td>Q1</td>
<td>Q2</td>
</tr>
<tr>
<td>Ask Media Group (a)</td>
<td>$ 365.2</td>
<td>$ 100.1</td>
<td>$ 109.1</td>
</tr>
<tr>
<td>Desktop (b)</td>
<td>$ 458.8</td>
<td>$ 96.0</td>
<td>$ 84.8</td>
</tr>
<tr>
<td>Total Search Revenue</td>
<td>$ 824.0</td>
<td>$ 196.0</td>
<td>$ 193.9</td>
</tr>
</tbody>
</table>

(a) Ask Media consists of revenue generated from advertising principally through the display of paid listings in response to search queries, as well as from display advertisements appearing alongside content on its various websites, and, to a lesser extent, affiliate commerce commission revenue.

(b) Desktop consists of revenue generated by applications distributed through both direct-to-consumer marketing and business-to-business partnerships.
IAC
Emerging & Other

(removing differences may occur)

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</thead>
<tbody>
<tr>
<td>Emerging &amp; Other</td>
<td>$123.5</td>
<td>$47.6</td>
<td>$48.1</td>
<td>$51.2</td>
<td>$52.4</td>
<td>$199.2</td>
<td>$50.7</td>
<td>$48.6</td>
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</tbody>
</table>

(a) Mosaic Group includes Apalon, iTranslate and TelTech and its revenue is primarily generated by mobile applications distributed through iOS and Android.